

discoveryoverland.com

# MD's Pick of The Month



Brought to you by:



Dear Valued Partners,

Greetings from Discovery Overland Holidays!

Firstly, I would like to take this opportunity to thank you for your support towards us and for continuing to choose Discovery Overland as your partner in Malaysia. We are constantly looking to improve our services and products, because your client's seamless and unforgettable experience is at the heart of everything we do. We truly welcome all your feedback and I hope that you will continue to reach out to me directly if there are any areas of improvement required, or if you have any suggestions on how we can better serve you.

I understand that, as a bespoke travel company, your needs are different and that is why we have decided to come up with this monthly update on our best bespoke products and highlight some of the latest offers that we have that I feel would fit your client's needs and wants.

Here's my pick for the month of Aug:

# Bespoke Tours

## MALAY 'KAMPUNG' (VILLAGE) DISCOVERY



<b>Tour Code</b>	: KLEXMV
<b>Pick-up Time</b>	: 0900hrs
<b>Duration</b>	: Approx. 8 hours
<b>Tour Includes</b>	: Return transfer, lunch and all activities

This tour gives you an opportunity to experience 'kampung' (village) life, an important aspect of being Malaysian. Start-off by taking a walk through the laid-back surroundings of an authentic Malay village, before entering an authentic Kampung House. Here is where you get to interact with the family of the home and learn more about Malay traditions and customs. Among the activities you can join in are such as trying on a traditional outfit, playing traditional games and traditional musical instruments or even help out in the kitchen. Before going for lunch, sample some local fruits and local delicacies as an appetiser. Then enjoy lunch at a local restaurant serving fresh-water fish. After that, visit a Herb Garden to learn more about some of Asia's most unique and most precious plants. Finally, end the day with a refreshing dip in the cool waters of a running stream amidst tropical rainforest trees.

*Remark: Please note that this tour is conducted by a chauffeur guide (with commentaries). A separate dedicated guide can be requested during booking process at an additional charge*

**My comments:** I like this tour for its simplicity and genuineness. This is a tour that we created just based on trying to capture the basic essence of what it means to be a local growing up in a 'kampung'. The simple pleasures that we locals take for granted, such as playing a game of 'congak' on the verandah or taking a dip in a cool stream. A key highlight for me is the visit to a private garden of herbs and interesting plants, with detailed commentary from a retired expert in botany. Even as a person who has lived in Malaysia for more than 40 years, the benefits and unique qualities of some of these plants were so interesting and even unbelievable! This tour can also be enhanced with more bespoke elements such as a picnic lunch or even a private cooking class by the river.

## THE HABITAT @ PENANG HILL



**Tour Code** : PGEXHI  
**Pick-up Time** : 1500hrs  
**Duration** : Approx. 5 hrs  
**Tour Includes** : Land transfer, Entrance fee, VIP Fastlane Funicular Train Ticket, Tour & Refreshment

The ancient rainforest surrounding The Habitat is home to a variety of flora and fauna. Upon arrival, meet the ranger who will usher you to the VIP seating and enjoy the train ride up to Penang Hill. Enjoy the panoramic view of Georgetown at the skywalk before proceeding to The Habitat for the history and nature tour. Later, enjoy authentic Nyonya Kuih and freshly blended nutmeg juice, while watching the sun set at The Dusky Swing. Before taking the buggy ride back to top station, roam around the facility to enjoy the nature or take more pictures! Upon leaving, don't forget to claim your complimentary Polaroid image!

*Remark: Please note that this tour is conducted by a chauffeur guide (with commentaries). A separate dedicated guide can be requested during booking process at an additional charge.*

**My comments:** Penang hill has always been one of the highlights when visiting Penang. But this time, we created a premium yet educational tour for all your nature lovers. The Habitat of Penang hill is a world-class facility that allows you to enjoy the dramatic natural beauty of this pristine rainforest. This tour provides you an experienced naturalist who brings you through the nature trails in the different themed gardens, such as Colour Garden, Butterfly Bank, Fragrant Garden, Ginger and Palm Grove. Couples are encourage to join this tour as it offers a romantic sunset view of The Andaman Sea while swinging softly on the Dusky Swing. Benefiting both nature and food lovers, we also bring together authentic Penang Nyonya Kuih and local Nutmeg juice to help regenerate energy after the walk. This tour will soon be further enhanced with a 'Tree Top Walk' (completed early August 2017) and 'Canopy Walk' (completed in September 2017).

# Hotel / Resort

## ST. REGIS KUALA LUMPUR

**My comments:** The arrival of the first St. Regis in Kuala Lumpur recently, is indeed a great boost for luxury travel in Malaysia. Definitely, 'the' place to stay in KL. The signature St. Regis butler service that includes packing and unpacking, beverage services and e-butler services (just text them to run an errand for you) is a great feature. At 63 sqm, they have one of the largest standard guest rooms in the world. The F&B outlets of this hotel have truly raised the standards of gastronomy in KL. One in particular is the Taka By Sushi Saito, which is an extension Takashi Saito's (apparently the youngest three Michelin-starred Chef in the world) restaurant in Tokyo. This restaurant only has 16 seats. The below is a great introductory offer on room rates not to be missed.

\*\*Terms & conditions apply. Offer only applicable for "FIT & New Bookings". Not combinable with any other offers.  
\*\*Room confirmation is subject to room availability.

22 Apr 2016



Slated for opening this coming May 1st, 2016, The St. Regis Kuala Lumpur redefines bespoke sophistication. Located in the prestigious Kuala Lumpur Sentral Precinct with magnificent views over the bustling city, our exquisitely styled and lavishly appointed accommodations define refined luxury. Timeless elegance and personalized hospitality fill these spacious rooms and suites. Meticulous and discreet personal service is flawlessly delivered by carefully noting and recalling your preferences from preceding visits. The St. Regis butler and a dedicated staff bring virtually every request and whim to brilliant fruition. Dining at the hotel is an equally satisfying experience. Sumptuous cuisine and timeless traditions create opportunities for delightful memories



### EXCLUSIVE INTRODUCTORY RATES OFFER

#### APPLICABLE FOR INTERNATIONAL MARKET

**BOOK PERIOD** Now until 30th December 2016  
**STAY PERIOD** 15th May until 30th December 2016  
**BOOKING CODE** POS

**NOTES**  
 ♦ Close-out dates applies

#### INCLUDED IN THE ROOM RATE

✂ Daily Breakfast (s) at The Brasserie    🧑‍💼 Signature St. Regis Butler Service    🧺 Two (2) pieces garment pressing per stay

#### INCLUDED ONLY FOR THIS OFFER

🏠 Complimentary upgrade to the next room category    🧖 20% discount on a 60-minute massage treatment

DELUXE ROOM	GRAND DELUXE ROOM	ST. REGIS SUITE	CAROLINE ASTOR SUITE
<b>MYR 693.00 Nett</b> Per room per night with breakfast (s)	<b>MYR 733.00 Nett</b> Per room per night with breakfast (s)	<b>MYR 1,013.00 Nett</b> Per room per night with breakfast (s)	<b>MYR 1,068.90 Nett</b> Per room per night with breakfast (s)

DISCOVERY OVERLAND HOLIDAYS SDN BHD  
 No.66, Jalan Metro Pudu 2, Fraser Business Park, Off Jalan Yew, 55100 Kuala Lumpur  
 Tel: (+6) 03 9222 8113 Fax: (+6) 03 9222 8248 Email: doh\_rsvm11@discoveryoverland.com Skype ID: doh\_kimpeng\_lee Skype ID: doh\_jfa

## ST. REGIS LANGKAWI

**My comments:** The St. Regis Langkawi has the highest investment cost per key in the whole of Langkawi and it shows in the hardware and excellent service level. With the beach recently fully completed, it is a complete luxury experience that we highly recommend, especially with the great offers valid till 20th Dec. Will let the 2 min video below speak for itself, do watch!



\*\*\*Terms & conditions apply. Offer only applicable for "FIT & New Bookings". Non-combinable with any other offers.

04 Jul 2016

The St. Regis Langkawi is an elegant 5 star resort located on the mystical island of Langkawi. Situated in a tranquil and idyllic cove, the resort is the pinnacle of elegance on the Andaman Sea. It offers experiential and bespoke services, amidst stylish and privileged settings. Our beachfront resort boasts the largest private lagoon on the island as well as an outdoor infinity pool and splash pool-perfect for an exhilarating swim or lounging under the tropical sun. Exceptional relaxation can also be enjoyed in our 800-square-meter Iridium Spa, a tranquil oasis that provides unrivaled pampering and tailored salon services. Equipped with state-of-the-art machines, The St. Regis Athletic Club promises a rejuvenating workout.



### BONUS NIGHT OFFER » STAY 3 PAY 2

#### APPLICABLE FOR ALL MARKET

BOOK PERIOD	Now until 30 September 2016
STAY PERIOD	Now until 20 December 2016
BOOKING CODE	WHES3P2
APPLICABLE ROOM	All room categories

#### NOTES

- Breakfast is inclusive on free nights for 2 persons & airport transfers
- Offer is accumulative
- Bonus night does not include extra person or extra meals rate
- Effective 1st July 2016 onwards, a tourism fee of MYR 5 per room per night imposed by the local municipal council will be collected directly from guest upon check-in/out

#### DISCOVERY OVERLAND HOLIDAYS SDN BHD

No. 66, Jalan Metro Pudu 2, Fraser Business Park, Off Jalan Yew, 55100 Kuala Lumpur  
Tel: (+6) 03 9222 8113 Fax: (+6) 03 9222 8248 Email: doh\_rsvn@discoveryoverland.com Skype ID: doh\_kimpeng\_lee

Watch video: <https://drive.google.com/open?id=oByfVrsqjWCHaeEN1QTIPWDNnSHM>



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05 Jul 2016

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ST REGIS



APPLICABLE FOR ALL MARKET

ALL INCLUSIVE OFFER SUPPLEMENT

VALIDITY Now until 31 March 2017  
 BLACK-OUT PERIOD 27Jan17 - 12Feb17, 20-24Mar17  
 APPLICABLE ROOM All room categories  
 BOOKING CODE WHEALLIN (please indicate this in the booking)

NOTES

- Offer does not include room night (s). Please add the supplements below accordingly when making a room booking. Not combinable with any other offers
- Alcoholic beverages will be served to adults only (18 years and above). In-room dining & minibar is not applicable for this offer
- Effective 1st July 2016 onwards, a tourism fee of MYR 5 per room per night imposed by the local municipal council will be collected directly from guest upon check-in/out

SUPPLEMENT I Booking Code WHEALFB  
 Inclusive Of



Selective 3 course menu (lunch & dinner) in L' Orangerie & Kayuputi Signature Restaurant



Alcoholic beverages is included (only house labels & excluding premium alcohol)

MYR 1,936.00 Nett  
 Per couple per day

SUPPLEMENT II Booking Code WHEALFS  
 Inclusive Of



Selective 3 course menu (lunch & dinner) in L' Orangerie & Kayuputi Signature Restaurant



Alcoholic beverages is included (only house labels & excluding premium alcohol)



Daily one hour couple massage (applicable for "Urut Melayu" massage only)

MYR 2,640.00 Nett  
 Per couple per day

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16 May 2016



The **St. Regis Langkawi** is an elegant 5 star resort located on the mystical island of Langkawi. Situated in a tranquil and idyllic cove, the resort is the pinnacle of elegance on the Andaman Sea. It offers experiential and bespoke services, amidst stylish and privileged settings. Our beachfront resort boasts the largest private lagoon on the island as well as an outdoor infinity pool and splash pool-perfect for an exhilarating swim or lounging under the tropical sun. Exceptional relaxation can also be enjoyed in our 800-square-meter Iridium Spa, a tranquil oasis that provides unrivaled pampering and tailored salon services. Equipped with state-of-the-art machines, The St. Regis Athletic Club promises a rejuvenating workout



**ST. REGIS**  
★★★★★



## EARLY BIRD OFFER

APPLICABLE FOR  
INTERNATIONAL MARKET

VALIDITY Now until 31st March 2017

### BLACKOUT DATES

23Dec16-07Jan17, 27Jan17-12Feb17,  
13Mar17-17Mar17

### NOTES

- Booking must be made 30, 60 or 90 days prior to arrival to be eligible for this offer
- Minimum **2 NIGHTS** stay is required
- Not combinable with other offers

### ST. REGIS SUITE



90 days prior **MYR 1,788.70 Nett**  
60 days prior **MYR 2,048.50 Nett**  
30 days prior **MYR 2,308.30 Nett**  
Per room per night with breakfast (s)

### ST. REGIS POOL SUITE



90 days prior **MYR 2,351.60 Nett**  
60 days prior **MYR 2,698.00 Nett**  
30 days prior **MYR 3,044.40 Nett**  
Per room per night with breakfast (s)

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